



June 4-5 | Athens



IFSTS 2019
sponsored by
TSAKOS GROUP

IFSTS 2019 sponsored by Tsakos | ATHENS

Name:	International Forum on STS operations 2019 sponsored by Tsakos at Athens
Title:	New Developments, Quality Standards and Best Practices on Ship-to-Ship Operations
Date:	Tuesday, 4th of June 2019
Place:	Aegli Zappiou Athens
Platinum Sponsor:	TSAKOS GROUP
Panel:	To be confirmed
Chaired by:	To be confirmed
Attendees:	<ul style="list-style-type: none">• Tanker Operators• Charterers/ Traders• Underwriters• STS Service Providers• Safety/Quality/Vetting operators and SIRE inspectors• Oil majors

INTRO

The term Ship to Ship transfer operation or STS operation is referred to the transfer of cargo between seagoing vessels. These operations are conducted with the vessels underway, at anchor or berthed to a dock or jetty. Although STS operations are also performed for dry cargos with bulk carriers, currently the interest is focused to Annex I cargos or similar due to their potential of extensive environmental pollution.

STS operations reveal good safety records; however, they have the potential of a catastrophic accident and thus, prudent management and continuously risk evaluation is essential. The issue is that tanker operators, although liable for safety and pollution prevention, they are not the organizers of these operations (charterers or cargo owners are). Moreover, in these operations, third party elements (mooring master, STS service provider, participating vessel) are involved, whose role is vital as safety and pollution prevention is concerned. Thus, tanker owners are exposed to undue third-party risk, a fact that requires their awareness as well as their preparedness at high levels.

For this reason, it is important for tanker owners and their operators, to analyze possible hazards and examine the relevant causal factors as required by MARPOL (IMO) and OCIMF guidelines and latest version of Vessel Inspection Questionnaire (VIQ7). Furthermore, in order to control undue third-party risks exposure, they have to ensure that all involved parties adopt suitable risk mitigation measures by following the industry best practices and continuous improvement techniques.

Considering that "safe operations" is a common interest for all the involved parties, IFSTS focuses on bringing all the relevant industry parties together in order to discuss and commend on issues regarding safety, pollution prevention and best practices in STS operations.

It is for the common benefit to identify and avoid substandard technics and IFSTS is the platform for sharing experience and achieving this goal.

FORUM DETAILS

In the International Forum of STS 2019 sponsored by Tsakos @ Athens we plan to further increase the quality and reputation of the event. Following the success of IFSTS 2018 at Athens sponsored by Tsakos Group and IFSTS 2017 at London sponsored by TMS Tankers, it has been decided to host the new event once again in Athens, Aegli Zappiou, which is close to Piraeus maritime hub. The event is mainly targeting **tanker operators, Service Providers, P&I clubs, charterers, traders and Oil Majors.**

IFSTS is a safety-oriented forum and focuses on bringing the industry together to discuss the major safety issues regarding Ship to Ship transfer operations as well as

quality standards STS operations. All participants will gain knowledge and inspiration for new ideas towards ensuring safety, pollution prevention and best practices.

The event will be free of charge for all delegates, which will be limited to about 200 (mainly seniorlevel staff and owners).

Through this event, DYNAMARINE and the sponsoring companies will promote the proactive safety culture, the prudent management and the environmental awareness.

Scope

The scope of this year's conference is to present and consolidate industry's view on the quality standards on STS operations and related services. Also, a very important objective of this forum is to share the best practices and lessons learned, as well as the point of view of the Tanker operators based on their past STS experience. New developments in STS operations worldwide (regulations, standards, new locations etc.) will be introduced. Furthermore, measures that ensure healthy and sustainable competition that may improve safety standards of the STS service providers will be discussed. STS service providers quality standards and procedures, case studies and lessons learned from Mooring Masters and the perspective from Oil Majors/Charterers/Traders will be also in the agenda. Finally, manufactures of STS equipment (fenders & hoses) will present new developments and maintenance standards.

Panel

To be confirmed

Venue

Aegli Zappiou

Attendees

The attendees will be **Tanker Operators, Charterers/ Traders, Underwriters, STS Service Providers, Safety/Quality/Vetting operators** as well as **SIRE inspectors.**

Considering the success of previously held events, it is believed that the number of attendees will easily reach the maximum number. Although the conference will be widely advertised, the attendees will be personally invited. The reason behind this approach is to prevent exceeding the maximum seating capacity and to ensure that the most appropriate staff will attend.

Preliminary Program

09:15 – 10:00 — Registration and light breakfast

10:00 – 10:45 — Welcome speeches

10:45 – 12:00 — Session 1: Statutory Framework and Commercial Requirements

12:00 – 12:20 — Coffee break

12:20 – 13:35 — Session 2: STS Locations

13:35 – 14:35 — Lunch Break and Networking

14:35 – 15:45 — Session 3: STS Equipment

15:45 – 16:05 — Coffee break

16:05 – 17:25 — Session 4: Case Studies and Lessons Learned

17:25 – 18:35 — Reception and Networking

Advertisement

The advertisement of the event has already begun. It will include maritime associated media, circulars and personal invitations. Relevant articles will be forwarded to selected magazines upon completion of the event.

<Media Sponsors to be announced soon.>

Brochures of the event will be sent to all tanker shipping companies worldwide, all relevant International Organizations, P&I clubs, Classification Societies, Flag administrations, Service providers, Insurers and equipment manufacturers.

Personal invitations will be sent to selected key-individuals. Traveling and accommodation for a number of guests and panelists may be covered, subject budget availability.

After the event, the proceedings will be sent to all invited companies and individuals, either electronically or in hard copy.

Live streaming and live broadcasting

The option to provide live streaming and live blogging for the people that cannot physically attend the event will be examined.

WHY TO SPONSOR IFSTS 2019

- Through this event, DYNAMARINE and the companies focus to increase their reputation by promoting proactive safety culture, prudent management and environmental awareness
- IFSTS promote safety and protection of the marine environment from pollution
- It is followed by prudent and proactive Tanker operators, who invest in developing safety standards and policies beyond the minimum requirements.
- IFSTS is a unique international event on Ship-to-Ship transfer that gathers ALL industry stakeholders (including charterers and tanker operators)

- It is a specialized and high-quality event, where experts in Ship to Ship transfer operations participate
- It will be marketed for several weeks through circulars and maritime associated media. Media sponsors will distribute circulars and venue associated material to more than 10000 recipients each week. Sponsors will be advertised during the entire marketing period
- Currently in the onlineSTS.net service more than 1000 vessels from 50 reputable tanker operators have been enrolled. Sponsors will be advertised to all our clientele, their vessels and crews

PAST EVENTS

Since 2011, DYNAMARINE has organized several forums, training seminars and workshops addressed mainly to Tanker Operators, but also to the entire industry such as Classification societies, P&I clubs, Layers and Charterers. The purpose of these events was to inform tanker operators and others interested parties for the recent changes in the regulations

(MARPOL MEPC 186.59), for the risks and liabilities in STS operations and finally for the recommended procedures and best practices.

All the events were considered successful, according to the attendee's satisfaction forms.

IFSTS 2012

Title:

The implementation of
IMO MEPC 186 (59)

Panel:

DYNAMARINE, Lloyd's Register,
John G. Hadjis & Partners
Law Firm, UK P&I Club,
Safests, Shipload Maritime Pte Ltd

Place:

Yacht Club of Greece

Participants:

78 (about 20 more attendees
by live streaming, which was
enabled for selected person
in order to test the potential
of live streaming in the future)

Attendance fee:

Free

Sponsors:

Shipload Maritime Pte Ltd,
Bureau Veritas, Minimar, WCS,
Tanker Operator Magazine



IFSTS 2013

Title:

Workshop on Ship to Ship
Transfer Operations

Panel:

DYNAMARINE, Clyde & Co,
Bernhard Schulte Ship Management Group,
Lloyds Register, Cyprus Maritime Administration,
Fendercare Marine

Place:

Metropolitan Athens Hotel

Attendance fee:

400€

Participants:

55



IFSTS 2014

Co-organizers:

Clyde & Co

Attendance fee:

Free

Title:

Ship-to-Ship transfers -
Liabilities - Responsibilities
& Reputation

Panel:

DYNAMARINE, Clyde & Co,
North of England P&I club,
Fendercare Marine, Safests

Place:

Clyde & Co premises, London

Participants:

103



IFSTS 2016 at London sponsored by Tsakos Group

Title:

Risk Profile in
STS operations

Attendance fee:

Free

Participants:

116

Place:

Clyde & Co premises, London

Panel:

DYNAMARINE, Clyde & Co,
Tsakos Columbia Shipmanagement SA,
Maran Tankers Management Inc.,
Arcadia Ship Management,
Thomas Miller UK P&I / ITIC,
Port of Rotterdam, Intertanko,
Lloyds Register, Reflex Marine

Sponsors:

Tsakos Group, Clyde & Co,
Minimar, Riviera Maritime Media,
Tanker Operator Magazine



IFSTS 2017 sponsored by TMS TANKERS at London

Title:

Quality Criteria on STS Service Providers.
The tanker owner's perspective

Attendance fee:

Free

Participants:

60

Place:

Clyde & Co premises, London

Panel:

DYNAMARINE, TMS Tankers, REPSOL

Golden Sponsors:

TMS Tankers, CLYDE & Co



IFSTS 2018 at London sponsored by Tsakos Group

Title:

New Developments, Quality Standards
and Best Practices on Ship-to-Ship Operations

Place:

Aegli Zappiou, Athens

Attendance fee:

Free

Participants:

200

Sponsors:

SHIPSAFE, YOKOHAMA, TRANS MARINA,
KORONAKIS S.A, THENAMARIS, MARIFLEX,
ARCADIA, CLYDE & Co., MARPO Group,
SHIPLOAD MARITIME, ZIRCON MARINE



SPONSORING OPPORTUNITIES

PLATINUM SPONSOR: TSAKOS GROUP

GOLDEN SPONSOR: (€ 10000)

- On all social media and press communications (as appropriate) will be promoted as Golden Sponsor
- Golden sponsor will have time in order to present their activities and also to contribute in the panel
- The second most prominent stand, banner and e-banner.
- Free to include gifts and brochures in the conference bag

SILVER SPONSOR: (€ 5000)

- Silver sponsor will have time in the panel or a stand in the lobby in order to present their activities
- Prominent banner and e-banner

SPEAKERS DINNER SPONSOR: (€ 4000)

After the forum, panelist and selected guests (20-30 guests) will be invited to dinner at a suitable place in Athens

WORKSHOP SPONSOR: (€ 5000)

- The brand name of the workshop sponsor will be added to the workshop that follows the event (in the next day):

– [Long]: Workshop of International Forum on Ship to Ship operations 2019 at Athens sponsored by <SILVER SPONSOR>

– [Short]: Workshop of IFSTS 2019 at Athens sponsored by <short name of SILVER SPONSOR>

These names will be used:

- In the advertising material (printed and electronic)
- In the first page of the supporting material
- In the electronic presentation of the workshop
- In the circulars and advertising material of the workshop

- Exclusive all banner in the workshop

- 2 free workshop attendees nominated by the sponsor

ADDITIONAL SPONSORING OPPORTUNITIES:

1. Display Stand at the lobby of the forum	€ 3000
2. Bag sponsor (bag cost not included)	€ 2000
3. Badge sponsor	€1500
4. Advertising Banner in the forum	€ 1500
5. e-Banner (webpage / circulars / emails)	€ 500
6. One-page advertisement in the proceedings**	€ 1500
7. Half page advertisement in the proceedings**	€ 750
8. Leaflets and gifts for the attendees of the forum	€ 1000



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Version 3.0